

SAN FRANCISCO

Small Business Development Center



Marketing/Sales



Management



Finance



Distribution



and more...

The Gateway Entrepreneurship Program

The Keys For Achieving Business Success!!

This 9 week series is designed to assist established and emerging entrepreneurs to meet challenges, manage change and plan for the future.

Brought to you by: San Francisco Small Business Development Center

Participants will receive information needed to grow and expand an existing business or launch a new business including business planning, marketing, organization skills, financial management, selling and capital access.

September 18 thru November 13, 2006
9 Monday evenings 6:00 pm to 9:00 pm

Sep.	18	Kick-off / Making your Vision Happen
Sep.	25	Business Plan Development-Creating Your Game Plan
Oct.	02	How to Market & Drive People to Your Business
Oct	09	Selling Savvy: Selling Smarter, Not Harder
Oct	16	Recordkeeping Management for Financial Profitability
Oct.	23	Cash Flow is King-Cash Flow Forecasting
Oct.	30	Time Management & Organizational Skills
Nov	06	Smart Management Strategies
Nov	13	Do You Need Capital? Where is the Money? / Graduation

City College of San Francisco-Southeast Campus
1800 Oakdale Avenue, San Francisco, CA 94124 (in Bayview Community)

To register call the SFSBDC at 415-908-7501
or complete application on reverse side and submit with payment

Cost for 9 weeks is \$95. Space is limited. Advance registration recommended



San Francisco Small Business Development Center

Gateway Entrepreneurship Program Application

Last Name: _____ First Name: _____
Mr. Mrs. Ms. Dr.

Firm Name: _____
Corp. Sole Prop. Ptrship LLC Start-up

Telephone: _____ E-Mail: _____

Mailing Address: _____

Nature of Business: _____

How Long in Business: _____

If a Start-up, when do you project opening your Business: _____

Make check out to: SF Community College District
Mail \$95 Check and this Application to:

SF Small Business Development Center
455 Market Street, 6th Floor
San Francisco, CA 94105

Please copy this application if you know others who may want to apply.

The classes will be held every Monday evening (6 to 9 pm) from Sep. 18 through Nov. 13, 2006 at City College of San Francisco-Southeast Campus, 1800 Oakdale Ave. San Francisco, CA 94124 (in Bayview)